

# *Third Annual UT Bred Heifer Sale*

**May 22, 2026, at 1:00 p.m. (CDT)**

**FALL CALVING**

**AI & BULL BRED**

**MIDDLE TENNESSEE AGRESEARCH AND EDUCATION CENTER AT LEWISBURG  
1070 NEW LAKE RD, LEWISBURG, TN**

**WWW.UTBEEF.COM**

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Announcements from the auction box will  
take precedence over the information printed  
in the sale book announcements.

Auctioneer:  
Benji McCafferty

Kevin Thompson  
MTREC Director  
Office: (931) 486-2129  
Email: [kthomp44@utk.edu](mailto:kthomp44@utk.edu)

Saulo Zoca  
Assistant Professor &  
Extension Beef Cattle Specialist  
Department of Animal Science, UT  
Office: (931) 486-2129  
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We would like to welcome all the producers, buyers, and consignors to the Second Annual Tennessee Beef Heifer Development Program Sale. We are very pleased to offer 101 fall calving heifers that have been through our program. These heifers are of outstanding quality; AI bred to ABS or Select Sires bulls, or natural service bred by UT Angus bulls. A complete list of bulls used for AI and Natural service as well as their EPDs are provided at the end of this catalog.

**Thank you to our partners:**



## **GENERAL INFORMATION:**

### **Purpose**

The Tennessee Beef Heifer Development Program is to incentivize the re-population of the beef herd through custom heifer development. It will be accomplished by the implementation of management practices with access to more productive replacement females allowing for more rapid expansion of Tennessee's beef herd. This will improve the longevity of these females, decrease turnover and providing for exponential improvement in genetics with associated revenue generation.

### **Benefits**

The program is a partnership of The University of Tennessee Institute of Agriculture and the Tennessee Department of Agriculture designed to:

- Increase the opportunity for custom replacement heifer development.
- Demonstrate proper replacement heifer development to beef cattle producers in Tennessee.
- Increase the implementation of heifer development practices that will result in optimum reproductive efficiency as mature cows.
- Demonstrate management techniques necessary for replacement heifers to reach target weight and breed successfully.
- Demonstrate methods of evaluating heifers for disposition, performance, and reproductive traits.

### **Location**

Middle Tennessee AgResearch & Education Center at Lewisburg:  
1070 New Lake Rd,  
Lewisburg Tennessee 37091

### **Management, Facilities**

- Administration of the program is provided by the University of Tennessee Institute of Agriculture.
- Management of the heifers and data collection is provided by staff at the Middle Tennessee AgResearch & Education Center by Kevin Thompson, Director of MTREC, staff: Charlie Stogner, Claire Hunkler, Hugh Moorehead, and Jacob Bell. Coordinated by Extension Beef Cattle Specialist Dr. Saulo Zoca.

### **Reproductive Management**

Heifers were synchronized and bred AI (artificially inseminated) (Nov 19<sup>th</sup>-20<sup>th</sup>, 2025). They were observed for a natural heat for a second round of AI (Dec 4<sup>th</sup>- 10<sup>th</sup>, 2025) and then pasture exposed to UT Angus bulls (Dec 12<sup>th</sup>- Feb 25<sup>th</sup>, 2026). Heifers were pregnancy checked 2/24/26, 3/25/26, and 5/18/26.

### **Nutritional Management**

Heifers were maintained on high quality hay and 14% coarse grain during winter months. During grazing heifers were rotated between a mixture of native warm season grasses, rye grass, and fescue pasture. They were allowed free choice reproductive minerals throughout the program.

### **Health Status**

All heifers were tested and negative prior to or at arrival for Anaplasmosis and BVDV-PI. Heifers were vaccinated at the Tennessee Beef Heifer Development Program for IBR/BVD/PI3/BRSV, and 7-way Clostridial, & dewormed (July 2025). Spring vaccines were given on May 18<sup>th</sup> 2025: Triangle 10 HB, Alpha 7/MB1, dewormed, and fly tagged.

## **TERMS AND CONDITIONS OF SALE:**

1. Each animal will be sold to the highest bidder without reserve.
2. The auctioneer will settle any dispute as to bids and his decisions on such matters shall be final. Cattle will remain property of the consignor until sold.
3. Each animal will become purchaser's risk as soon as sold, although every precaution will be taken to ensure their safety.
4. A certificate of registry and transfer may be furnished at the discretion of buyer and consignor for eligible animals.
5. **Heifers were diagnosed pregnant on March 24<sup>th</sup> to 25<sup>th</sup> 2026 and confirmed again on May 18<sup>th</sup>, 2026.**
6. All heifers are guaranteed to be bred for 30 days after the sale. A buyer purchasing any heifer found open (by an accredited veterinarian within 30 days of the sale) will be refunded by the consignor.
7. Claims for refund or other adjustments. All claims for adjustment or refund for any reason must be in writing within 30 days of the sale and it will be settled by the consignor.
8. Everything possible will be done to prevent accidents. However, if any should occur, neither the owners, sales management, or other persons connected with the management of the sale, assume any liability, legal or otherwise, to persons or property. The University of Tennessee does not assume any liability for injury to the animals.
9. The terms are cash or check.
10. The above guarantees and terms shall constitute a contract between the buyer and seller of each lot and shall be equally binding upon both. Neither the sale manager nor any other person connected with the management of the sale assumes liability, legal or otherwise. The University of Tennessee does not assume any liability for any legal guarantee or condition of sale.
11. All people attending the sale do so at their own risk. Neither the sale manager nor any other person connected with the management of the sale assumes any liability for the safety of the building or premises or for the behavior of the animals.

## HEIFER CONSIGNORS:

Brandon Jones  
(931) 292-3370  
1012 Prospect Rd Pulaski, TN 38478-6612  
Heifers Consigned: 1  
Lots 21

Maples Stock Farm  
Tommy Maples: (256) 206-5230  
29980 Leggtown Road, Elkmont, AL 35620  
Heifers Consigned: 6  
Lots 13-14, 36

Ben Jordan  
(931) 698-0584  
1680 Cedar Creek Rd Lewisburg, TN 37091-6447  
Heifers Consigned: 1  
Lots 37

JRD Farms  
Jeff Sholders (615) 888-6535  
129 Dog Branch Rd N, Pleasant Shade, TN 37145  
Heifers Consigned: 1  
Lots 35

Trent Cash  
(931) 994-2813  
4599 State Hwy 48 Nunnally, TN 37137-3757  
Heifers Consigned: 5  
Lots 24, 33, 34, 38

Diamond M  
Brian McLerran (931) 397-9937  
372 Key Rd Moss, TN 38575  
Heifers Consigned: 3  
Lots 9

Trevor Beard  
(931)-561-0681  
Beard's Triple H Farm  
1949 Hwy 46n Cumberland City, Tn 37050  
Heifers Consigned: 1  
Lots 23

Wisener Farms, LLC  
Chris Wisener: (256) 230-5183  
5322 CO rd. 1763 Arab Al. 35016  
Heifers Consigned: 7  
Lots 15-16, 43

Lykins Farm  
Stephen Lykins: (615) 542-2014  
390 Coleman Rd, Readyville, TN 37149  
Heifers Consigned: 3  
Lots 8

Cunningham Hereford  
Larry Cunningham: (423) 605-9241  
1075 Cunningham Rd Spring City, TN 37381-5693  
Heifers Consigned: 4  
Lots 17-18

JRD Farms  
Joey Sholders (931) 267 6089  
10 Ridge Crest Ln Dunlap, TN 37327  
Heifers Consigned: 1  
Lots 46

Neal Richardson  
(423) 965-3667  
590 Barnett Bridge Rd Lancing, TN 37770  
Heifers Consigned: 5  
Lots: 1, 25

Gooseneck Farms  
Rodney Pile: (931) 267-6636  
541 Mae Dr. Jamestown, TN 38556-5099  
Heifers Consigned: 5  
Lots 39-41

Dave Maples  
(859) 321-9748  
4205 Clearwater Way, Lexington, KY 40515  
Heifers Consigned: 12  
Lots 2,3, 28-30

Batey Farms  
Teb Batey: (615) 642-4391  
po box 333004, Murfreesboro, TN 37133 US  
Heifers Consigned: 8  
Lots 6,7, 44, 45

Dwight Watson  
(931) 309-7936  
1492 Young Chapel Road, Pulaski, TN 38478  
Heifers Consigned: 18  
Lots 10-12, 24, 26, 27, 31-32, 36, 37

Reed Family Farm  
John Reed (931) 580-2174  
481 New Center Church Rd Shelbyville, TN 37160-5880  
Heifers Consigned: 7  
Lots 4, 5, 19, 20

Kyle Smith  
(256) 777-8843  
26711 Wooley Springs Rd Athens, AL 35613-3216  
Heifers Consigned: 2  
Lots 22, 46

Terrell Land & Cattle Co.  
Elliott Terrell (256) 656-3136  
33212 Ardmore Ridge Road, Ardmore, TN 38449  
Heifers Consigned: 4  
Lots 41, 42

## SALE CATTLE:

Lot	Tag	Owner	Color	AI or Bull bred	Sire	Expected Due Date**	Pasture exposed to
1	516	Neal Richardson	BLK	1ST AI	Discipline	8/28/2026	1451
	517	Neal Richardson	BLK	BULL	3907	10/14/2026	3907
	519	Neal Richardson	BLK	BULL	724 & 1154	10/19/2026	724 & 1154
2	5181	Dave Maples	BWF	1ST AI	Black Bandolier	8/28/2026	1383
	5184	Dave Maples	BWF	1ST AI	Black Bandolier	8/28/2026	1383
3	5186	Dave Maples	BLK	2ND AI	Black Bandolier	9/16/2026	1383
	5189	Dave Maples	BLK	2ND AI	Black Bandolier	9/16/2026	1383
4	568	John Reed	BLK	1ST AI	Honor Code	8/28/2026	1451
	572	John Reed	BLK	1ST AI	Mega Millions	8/28/2026	3907
5	558	John Reed	BLK	1ST AI	Never say never	8/28/2026	3907
	562	John Reed	BLK	1ST AI	Never say never	8/28/2026	3907
	563	John Reed	BWF	1ST AI	Never say never	8/28/2026	1451
6	5100	Teb Batey	BLK	1ST AI	Top Cut	8/28/2026	1451
	5101	Teb Batey	BLK	1ST AI	Top Cut	8/28/2026	3907



Lot	Tag	Owner	Color	AI or Bull bred	Sire	Expected Due Date**	Pasture exposed to
7	598	Teb Batey	BLK	BULL	1451	9/24/2026	1451
	5103	Teb Batey	BLK	BULL	3907	9/29/2026	3907
8	593	Stephen Lykins	BWF	BULL	1451	9/29/2026	1451
	594	Stephen Lykins	BWF	1ST AI	Surpass	8/28/2026	3907
	595	Stephen Lykins	BWF	2ND AI	Surpass	9/16/2026	3907
9	5113	Brian McLerran	BLK	BULL	724 & 1154	11/3/2026	724 & 1154
	5114	Brian McLerran	BLK	BULL	724 & 1154	10/19/2026	724 & 1154
	5117	Brian McLerran	BLK	BULL	724 & 1154	10/24/2026	724 & 1154
10	535	Dwight Watson	BLK	1ST AI	Top Cut	8/28/2026	1451
	536	Dwight Watson	BLK	1ST AI	Top Cut	8/28/2026	1451
11	539	Dwight Watson	BLK	BULL	1451	9/24/2026	1451
	540	Dwight Watson	BLK	BULL	1451	10/9/2026	1451
12	547	Dwight Watson	BLK	1ST AI	Top Cut	8/28/2026	1451
	550	Dwight Watson	BLK	1ST AI	Top Cut	8/28/2026	3907
13	5242	Tommy Maples	BWF	1ST AI	Black Bandolier	8/28/2026	1383
	5251	Tommy Maples	BWF	1ST AI	Black Bandolier	8/28/2026	1383
14	5244	Tommy Maples	BWF	2ND AI	Black Bandolier	9/16/2026	1383
	5248	Tommy Maples	BWF	2ND AI	Black Bandolier	9/16/2026	1383
15	5171	Chris Wisener	BLK	2ND AI	Black Bandolier	9/16/2026	1383
	5174	Chris Wisener	BLK	1ST AI	Black Bandolier	8/28/2026	1383
	5176	Chris Wisener	BLK	2ND AI	Black Bandolier	9/16/2026	1383
16	5172	Chris Wisener	BLK	BULL	1383	10/24/2026	1383
	5177	Chris Wisener	BLK	BULL	1383	10/24/2026	1383
17	5212	CUNNINGHAM	RWF	1ST AI	Top Cut	8/28/2026	1451
	5216	CUNNINGHAM	RWF	1ST AI	Top Cut	8/28/2026	1451
18	5213	CUNNINGHAM	RWF	BULL	3907	10/4/2026	3907
	5218	CUNNINGHAM	RWF	BULL	3907	10/29/2026	3907
19	559	John Reed	RED	BULL	3907	10/29/2026	3907
20	569	John Reed	BLK	BULL	3907	10/4/2026	3907
21	57	Brandon Jones	BLK	BULL	3907	10/19/2026	3907
22	5279	Kyle Smith	BWF	BULL	1451	10/9/2026	1451
23	5146	Trevor Beard	BWF	BULL	724 & 1154	11/20/2026	724 & 1154
24	538	Dwight Watson	BLK	2ND AI	Top Cut	9/16/2026	3907
	5169	Trent Cash	BLK	2ND AI	Black Bandolier	9/16/2026	724 & 1154
25	515	Neal Richardson	BLK	BULL	3907	10/4/2026	3907
	518	Neal Richardson	BLK	BULL	1451	10/9/2026	1451
26	542	Dwight Watson	BLK	BULL	1451	10/9/2026	1451
	543	Dwight Watson	BLK	BULL	1451	10/9/2026	1451
	551	Dwight Watson	BLK	BULL	1451	10/9/2026	1451



Lot	Tag	Owner	Color	AI or Bull bred	Sire	Expected Due Date**	Pasture exposed to
27	545	Dwight Watson	BLK	BULL	1451	11/20/2026	1451
	549	Dwight Watson	BLK	BULL	3907	11/3/2026	3907
28	5180	Dave Maples	BLK	1ST AI	Black Bandolier	8/28/2026	1383
	5185	Dave Maples	BLK	1ST AI	Black Bandolier	8/28/2026	1383
	5190	Dave Maples	BLK	2ND AI	Black Bandolier	9/16/2026	1383
29	5183	Dave Maples	BLK	BULL	1383	10/24/2026	1383
	5187	Dave Maples	BLK	BULL	1383	11/3/2026	1383
	5188	Dave Maples	BLK	BULL	1383	10/4/2026	1383
30	5182	Dave Maples	BWF	BULL	1383	10/24/2026	1383
	5191	Dave Maples	BWF	BULL	1383	11/20/2026	1383
31	544	Dwight Watson	BLK	1ST AI	Top Cut	8/28/2026	3907
	548	Dwight Watson	BLK	2ND AI	Top Cut	9/16/2026	3907
32	541	Dwight Watson	BLK	BULL	1451	10/9/2026	1451
	546	Dwight Watson	BLK	BULL	3907	10/9/2026	3907
33	5168	Trent Cash	BLK	BULL	724 & 1154	11/10/2026	724 & 1154
34	5166	Trent Cash	BLK	BULL	724 & 1154	10/29/2026	724 & 1154
35	577	Jeff Shoulders	BLK	2ND AI	Black Bandolier	9/16/2026	3907
36	5243	Tommy Maples	BWF	BULL	1383	10/9/2026	1383
	5247	Tommy Maples	BWF	BULL	1383	9/29/2026	1383
	537	Dwight Watson	BLK	1ST AI	Top Cut	8/28/2026	1451
37	532	Dwight Watson	BWF	BULL	1451	9/29/2026	1451
	581	Ben Jordan	BWF	BULL	3907	10/24/2026	3907
38	5165	Trent Cash	BWF	BULL	724 & 1154	10/4/2026	724 & 1154
	5167	Trent Cash	BWF	1ST AI	Black Bandolier	8/28/2026	724 & 1154
39	5119	Rodney Pile	BLK	1ST AI	Discipline	8/28/2026	724 & 1154
	5125	Rodney Pile	BLK	BULL	724 & 1154	10/9/2026	724 & 1154
40	5124	Rodney Pile	BLK	1ST AI	Discipline	8/28/2026	724 & 1154
	5126	Rodney Pile	BLK	1ST AI	Discipline	8/28/2026	724 & 1154
41	5120	Rodney Pile	BLK	BULL	3907	11/20/2026	3907
	5131	Elliott Terrell	BLK	BULL	724 & 1154	11/10/2026	724 & 1154
42	5132	Elliott Terrell	BLK	BULL	724 & 1154	11/20/2026	724 & 1154
	5133	Elliott Terrell	BLK	BULL	724 & 1154	11/20/2026	724 & 1154
	5137	Elliott Terrell	BLK	BULL	724 & 1154	11/10/2026	724 & 1154
43	5170	Chris Wisener	BLK	BULL	1383	10/9/2026	1383
	5173	Chris Wisener	BLK	BULL	1383	10/9/2026	1383
44	5102	Teb Batey	BLK	BULL	1451	11/10/2026	1451
	5106	Teb Batey	BLK	BULL	1451	11/3/2026	1451
45	599	Teb Batey	BLK	1ST AI	Top Cut	8/28/2026	1451
	5105	Teb Batey	BLK	1ST AI	Top Cut	8/28/2026	3907
46	578	Joey Shoulders	BWF	BULL	724 & 1154	11/10/2026	724 & 1154
	5278	Kyle Smith	BWF	BULL	3907	11/20/2026	3907

EXPECTED DUE DATE\* best estimate of when the calf is due. This is not an exact date, and the calf can come ± two weeks from date.



### SIRE REFERENCE: AI BULLS USED

Bull name	Reg. #	CED	BW	WW	YW	CEM	Milk
Black Bandolier	20199493	12	-0.2	92	174	11	27
Top Cut	19476453	10	1.1	79	129	14	22
Never say never	4124922	16	-3.6	67.9	118.2	10.6	29
Honor Code	4201167	17	-3.0	84	139.7	8	27.9
Mega Millions	4041220	17.3	-4.2	95.4	146.4	12.6	35.3
Surpass	19774516	11	0.3	77	126	16	32
Discipline	20403242	9	-2.5	76	143	12	35

### SIRE REFERENCE: NATURAL SERVICE BULLS USED

Bull name	Reg. #	CED	BW	WW	YW	CEM	Milk
UT Mr 1154	20992045	11	0	79	136	9	27
MBA Rise Above 724	21272406	6	0.5	80	128	12	27
TLC 316 Exclusive 3907	20839122	5	-0.7	65	114	10	23
UT Mr 1383	20697492	11	1.5	72	135	10	32
UTP Herdsman 1451	20138048	11	-1.6	73	130	10	27

All EPDs as of 05/08/2026

### 2026 Tennessee Beef Heifer Development Program Field Day Schedule:

Cost and registration on-site: \$15

Hosted by UT Extension, UT AgResearch, and UT Beef and Forage Center.

**Sale cattle viewing from 10 A.M. to 2:00 P.M**

8:00 a.m. – 8:45 a.m. **Registration, vendors, and Heifer judging contest viewing.**

8:45 a.m. – 9:00 a.m. **Opening remarks:** Kevin Thompson, Director, Middle Tennessee AgResearch and Education Center.

9:00 a.m. – 10:00 a.m. **Alternative to Fescue Production During Downslope:** Dr. Renata Nave Oakes, Professor, Department of Plant Sciences, University of Tennessee.

10:00 a.m. – 11:00 a.m. **Should I Retain My Heifer?** Dr. David Bilderback, Extension Specialist II, Department of Agricultural and Resource Economics, University of Tennessee.

11:00 a.m. – 11:30 a.m. **Phenotyping Evaluation of Heifers:** Kevin Thompson, Director, Middle Tennessee AgResearch and Education Center.

11:30 a.m. – 12:30 p.m. **Vendors and lunch** (provided).

12:30 a.m. – 1:00 p.m. **Lunch Speaker:** Zane Troxtel, Ag Range Specialist at Greenpoint AG

1:00 p.m. – 2:00 p.m. **Current Market Trends & Outlook Considerations:** Dr. Charley Martinez, Assistant Professor, Department of Agricultural and Resource Economics, University of Tennessee

2:00 p.m. – 3:00 p.m. **Reproductive Management of Heifers:** Dr. Saulo Zoca, Assistant Professor, Department of Animal Science and UT Extension Beef Cattle Specialist in Reproductive Management, University of Tennessee.

Enter the Heifer judging contest, and the winner(s) will be entered into a drawing for prizes.

**Thank you to our 2026 Field Day Gold Sponsors:**

